

ELECTRONICS PERFORMANCE BY PRODUCT CATEGORY (Unaudited)

(Billions of yen, millions of U.S. dollars)

Three months ended September 30

<u>Sales and operating revenue</u>	<u>2000</u>	<u>2001</u>	<u>Change</u>	<u>2001</u>
Audio				
Customers	¥ 183.4	¥ 191.8	+ 5%	\$ 1,612
Inter-category and inter-segment	3.8	2.3		19
Total	187.2	194.1	+4	1,631
Video				
Customers	208.3	200.7	-4	1,687
Inter-category and inter-segment	1.5	0.9		7
Total	209.8	201.6	-4	1,694
Televisions				
Customers	177.5	167.1	-6	1,404
Inter-category and inter-segment	0.8	0.2		2
Total	178.3	167.3	-6	1,406
Information and Communications				
Customers	296.7	301.3	+2	2,532
Inter-category and inter-segment	1.8	2.3		19
Total	298.5	303.6	+2	2,551
Semiconductors				
Customers	60.2	45.2	-25	379
Inter-category and inter-segment	54.3	41.1		346
Total	114.5	86.3	-25	725
Components				
Customers	149.2	137.3	-8	1,154
Inter-category and inter-segment	115.0	95.1		799
Total	264.2	232.4	-12	1,953
Other				
Customers	134.1	106.2	-21	892
Inter-category and inter-segment	88.8	148.9		1,252
Total	222.9	255.1	+14	2,144
Elimination	(191.6)	(156.5)	—	(1,315)
Total	¥ 1,283.8	¥ 1,283.9	+0%	\$ 10,789
<u>Operating income (loss)</u>	<u>2000</u>	<u>2001</u>	<u>Change</u>	<u>2001</u>
Audio	¥ 9.5	¥ 13.0	+37%	\$ 110
Video	33.6	29.7	-12	250
Televisions	7.4	3.5	-53	30
Information and Communications	1.6	(22.1)	—	(186)
Semiconductors	12.6	(3.6)	—	(31)
Components	14.8	(26.7)	—	(225)
Other	(5.6)	(22.9)	—	(192)
Sub Total	73.9	(29.1)	—	(244)
Corporate and adjustment	(4.1)	4.2	—	35
Total	¥ 69.8	¥ (24.9)	—	\$ (209)

Notes:

- The above table is a breakdown of Electronics sales and operating revenue and operating income (loss) in Sony's business segment information. The Electronics business is managed as a single operating segment by Sony's management. However, Sony believes that the information in this table is useful to investors in understanding the contributions of the products in this business segment.
- 'Semiconductors' and 'Other' inter-category and inter-segment amounts primarily include transactions with the Game segment.
- Except for Sales and operating revenue in each product category with respect to customers, the above amounts are not measures conforming with U.S. GAAP. Operating income and loss figures by product category reflect allocations of expenses of the Electronics business which Sony believes are reasonable in showing operating results but are not in accordance with US GAAP.

ELECTRONICS PERFORMANCE BY PRODUCT CATEGORY (Unaudited)

(Billions of yen, millions of U.S. dollars)

Six months ended September 30

<u>Sales and operating revenue</u>	<u>2000</u>	<u>2001</u>	<u>Change</u>	<u>2001</u>
Audio				
Customers	¥ 345.2	¥ 361.9	+ 5%	\$ 3,041
Inter-category and inter-segment	7.6	4.3		37
Total	352.8	366.2	+4	3,078
Video				
Customers	390.9	402.0	+3	3,378
Inter-category and inter-segment	2.8	2.3		19
Total	393.7	404.3	+3	3,397
Televisions				
Customers	316.1	299.5	-5	2,516
Inter-category and inter-segment	1.4	0.9		8
Total	317.5	300.4	-5	2,524
Information and Communications				
Customers	578.2	578.8	0	4,864
Inter-category and inter-segment	6.7	4.9		41
Total	584.9	583.7	0	4,905
Semiconductors				
Customers	111.3	97.4	-13	818
Inter-category and inter-segment	104.1	92.6		778
Total	215.4	190.0	-12	1,596
Components				
Customers	285.8	269.7	-6	2,267
Inter-category and inter-segment	212.6	194.4		1,633
Total	498.4	464.1	-7	3,900
Other				
Customers	269.5	215.1	-20	1,808
Inter-category and inter-segment	161.9	289.3		2,430
Total	431.4	504.4	+17	4,238
Elimination	(350.2)	(302.0)	—	(2,536)
Total	¥ 2,443.9	¥ 2,511.1	+3%	\$ 21,102
<u>Operating income (loss)</u>	<u>2000</u>	<u>2001</u>	<u>Change</u>	<u>2001</u>
Audio	¥ 10.8	¥ 15.3	+42%	\$ 129
Video	62.1	56.2	-10	472
Televisions	8.4	(0.9)	—	(7)
Information and Communications	5.1	(51.8)	—	(435)
Semiconductors	27.6	2.9	-89	24
Components	24.9	(25.7)	—	(216)
Other	(11.5)	(36.9)	—	(310)
Sub Total	127.4	(40.9)	—	(343)
Corporate and adjustment	(4.2)	15.2	—	127
Total	¥ 123.2	¥ (25.7)	—	\$ (216)

Notes:

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