### SONY

## **Entertainment Business Supplemental Information**

Three months ended December 31, 2015

January 29, 2016 Sony Corporation

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Cautionary Statement

Statements made in this supplemental information with respect to Sony's current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements. Forward-looking statements include, but are not limited to, those statements using such words as "may," "will," "should," "plan," "expect," "anticipate," "estimate" and similar words, although some forward-looking statements are expressed differently. Sony cautions investors that a number of important risks and uncertainties could cause actual results to differ materially from those discussed in the forward-looking statements, and therefore investors should not place undue reliance on them. Investors also should not rely on any obligation of Sony to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Sony disclaims any such obligation.

## **Pictures Segment**

### ■ Pictures Segment Aggregated U.S. Dollar Information

Management analyzes the results of Sony Pictures Entertainment Inc. ("SPE") in U.S. dollars, so discussion of certain portions of its results is specified as being on "a U.S. dollar basis." The underlying U.S. dollar aggregated results, which differ from the U.S. dollar convenience translation information presented in the earnings release, and the change in U.S. dollars, are described below. The underlying U.S. dollar aggregated results for Pictures are not reflected in Sony's consolidated financial statements and are not measured in accordance with Generally Accepted Accounting Principles in the U.S. ("U.S. GAAP"). Sony does not believe that these measures are a substitute for the U.S. GAAP measures. However, Sony believes that disclosing the underlying U.S. dollar aggregated results provides additional useful analytical information to investors regarding the operating performance of Sony and the Pictures segment.

(Million USD)

Third quarter ended December 31			
	2014	2015	Change
Sales and operating revenue	\$1,785	\$2,158	+20.9%
Operating income	53	168	+217.0%

### ■ Motion Pictures

- Motion Pictures Box Office for films released in North America during the quarter ended December 31, 2015<sup>(1)</sup> (Million USD)

Title	Label	Release Date (Days in Release) <sup>(2)</sup>	North America Box Office	International Box Office	Total
Goosebumps	Columbia	10/16/2015 (77)	\$79	\$40	\$119
Spectre	Columbia	11/6/2015 (56)	\$197	\$654	\$851
The Night Before	Columbia	11/20/2015 (42)	\$43	\$8	\$51
Concussion	Columbia	12/25/2015 (7)	\$17	\$0 <sup>(3)</sup>	\$17

- Motion Pictures Box Office for films released in North America during the quarter ended December 31, 2014<sup>(4)</sup> (Million USD)

Title	Label	Release Date (Days in Release) <sup>(5)</sup>	North America Box Office	International Box Office	Total
Fury	Columbia	10/17/2014 (76)	\$85	\$109	\$194
Annie	Columbia	12/19/2014 (13)	\$57	\$9 <sup>(6)</sup>	\$66
The Interview	Columbia	12/25/2014 (7)	\$4	\$0 <sup>(7)</sup>	\$4

<sup>(1)</sup> Data as of December 31, 2015; Source (unless otherwise noted): Box Office Mojo for North America and International Box Office; International Box Office results will vary in any given quarter depending on the timing of release in each territory in which rights are owned.

(2) Days in North America theatrical release up to and including December 31, 2015.

(3) Source: Sony Pictures Releasing International ("SPRI"); not in release as of December 31, 2015.

<sup>(4)</sup> Data as of December 31, 2014; Source (unless otherwise noted): Box Office Mojo for North America and International Box Office; International Box Office results will vary in any given quarter depending on the timing of release in each territory in which rights are owned.

(5) Days in North America theatrical release up to and including December 31, 2014.

<sup>(6)</sup> Source: SPRI.

<sup>(7)</sup> Source: SPRI; not in release as of December 31, 2014.

## - Select films to be released in the U.S. during the twelve months, ending December 31, 2016 (Release dates subject to change) Total: 18 titles

Title	Talent	Expected Release Date	Label
The 5 <sup>th</sup> Wave	Chloë Grace Moretz, Nick Robinson, Ron Livingston	1/22/2016	Columbia
Pride and Prejudice and Zombies	Lily James, Sam Riley, Lena Headey, Matt Smith	2/5/2016	Screen Gems
Risen	Joseph Fiennes, Tom Felton, Peter Firth	2/19/2016	Columbia / AFFIRM
The Brothers Grimsby	Sacha Baron Cohen, Mark Strong, Isla Fisher, Rebel Wilson	3/11/2016	Columbia
Miracles From Heaven	Jennifer Garner, Queen Latifah, Kylie Rogers, Martin Henderson	3/16/2016	Columbia / AFFIRM
Money Monster	George Clooney, Julia Roberts, Jack O'Connell	5/13/2016	TriStar
The Angry Birds Movie	Jason Sudeikis, Josh Gad, Danny McBride, Maya Rudolph	5/20/2016	Columbia
The Shallows	Blake Lively	6/24/2016	Columbia
Ghostbusters	Melissa McCarthy, Kristen Wiig, Kate McKinnon, Leslie Jones	7/15/2016	Columbia
Sausage Party	Seth Rogen, Jonah Hill, Salma Hayek	8/12/2016	Columbia
Fede Alvarez/Sam Raimi Horror Picture	Daniel Zovatto, Dylan Minnette, Jane Levy	8/26/2016	TriStar
Patient Zero	Matt Smith, Natalie Dormer, Stanley Tucci	9/2/2016	Screen Gems
When The Bough Breaks	Morris Chestnut, Regina Hall, Jaz Sinclair, Theo Rossi	9/16/2016	Screen Gems
The Magnificent Seven	Denzel Washington, Chris Pratt, Haley Bennett	9/23/2016	Columbia
Underworld 5	Kate Beckinsale, Theo James, Bradley James	10/14/2016	Screen Gems
Inferno	Tom Hanks, Felicity Jones, Irrfan Khan, Omar Sy	10/28/2016	Columbia
Billy Lynn's Long Halftime Walk	Garrett Hedlund, Vin Diesel, Kristen Stewart	11/11/2016	TriStar
Passengers	Jennifer Lawrence, Chris Pratt	12/21/2016	Columbia

## - Select films to be released in the U.S. from January 1, 2017 onward (Release dates subject to change) Total: 16 titles

Title	Talent	Expected Release Date	Label
The Dark Tower	T.B.D.	1/13/2017	Columbia
Resident Evil: The Final Chapter	Milla Jovovich, Ali Larter	1/27/2017	Screen Gems
Bad Boys 3	T.B.D.	2/17/2017	Columbia
Baby Driver	Ansel Elgort, Lily James	3/17/2017	TriStar
Get Smurfy	Mandy Patinkin, Demi Lovato, Rainn Wilson	3/31/2017	Columbia / Sony Pictures Animation
Barbie	T.B.D.	6/2/2017	Columbia
Uncharted	T.B.D.	6/30/2017	Columbia
T.B.D.* (Spider-Man)	Tom Holland	7/7/2017	Columbia
Jumanji	T.B.D.	7/28/2017	Columbia
The Emoji Movie	T.B.D.	8/11/2017	Columbia / Sony Pictures Animation
The Equalizer 2	Denzel Washington	9/29/2017	Columbia
The Lamb	T.B.D.	12/8/2017	Columbia / Sony Pictures Animation
Peter Rabbit	T.B.D.	3/23/2018	Columbia / Sony Pictures Animation
Hotel Transylvania 3	T.B.D.	9/21/2018	Columbia / Sony Pictures Animation
T.B.D.* (Animated Spider-Man)	T.B.D.	12/21/2018	Columbia / Sony Pictures Animation
Bad Boys 4	T.B.D.	7/3/2019	Columbia

Note: T.B.D. means the cast for the following titles are still to be confirmed: *The Dark Tower, Bad Boys 3, Barbie, Uncharted, Jumanji, The Emoji Movie, The Lamb, Peter Rabbit, Hotel Transylvania 3, Animated Spider-Man, and Bad Boys 4.*Note: T.B.D.\* means the titles for the Spider-Man and Animated Spider-Man movies are still to be confirmed.

# - Top 10 Home Entertainment titles released during the quarters ended December 31, 2015 and 2014<sup>(8)</sup> (Film, Television and Direct-to-Video releases, in order of U.S. release date)

For the quarter ended December 31, 2015				
Title	Release Date			
Insidious: Chapter 3	10/6/2015			
Air	10/6/2015			
Justified: The Complete Series	10/13/2015			
Testament of Youth	10/20/2015			
Pixels	10/27/2015			
The Final Girls	11/3/2015			
Better Call Saul, Season 1	11/10/2015			
Ricki and the Flash	11/24/2015			
War Room	12/22/2015			
The Perfect Guy	12/29/2015			

For the quarter ended December 3	31, 2014
Title	Release Date
Sex Tape	10/21/2014
Deliver Us From Evil	10/28/2014
22 Jump Street	11/18/2014
What If	11/25/2014
Justified, Season 5	12/2/2014
When the Game Stands Tall	12/9/2014
Magic in the Moonlight	12/16/2014
Pride	12/23/2014
The Interview <sup>(9)</sup>	12/24/2014
The Equalizer	12/30/2014

<sup>(8)</sup> Reflects top 10 titles released during the quarters ended December 31, 2015 and 2014, respectively, based on gross revenues earned from DVD, Blu-ray<sup>™</sup> and Digital Distribution. Digital Distribution includes electronic sell-through, electronic video-on-demand, cable video-on-demand, hotel pay-per-view and satellite.

<sup>(9)</sup> Digital release only on December 24, 2014; physical release on February 17, 2015.

- Select Home Entertainment titles to be released during the quarter ending March 31, 2016 (In order of scheduled U.S. release date) (Release dates subject to change)

For the quarter ending March 31, 2016				
Title	Expected Release Date	Title	Expected Release Date	
Infinitely Polar Bear	1/5/2016	Goosebumps	1/26/2016	
Joe Dirt 2: Beautiful Loser	1/5/2016	Truth	2/2/2016	
The Walk	1/5/2016	The Night Before	3/1/2016	
Hotel Transylvania 2	1/12/2016	Open Season: Scared Silly	3/8/2016	
Irrational Man	1/12/2016	Concussion	3/15/2016	

### ■ Television Productions

- Television Series with an original broadcast on a U.S. network during the quarters ended December 31, 2015 and 2014<sup>(10)</sup>

For the quarter ended December 31, 2015			For the quarter ended December 31, 2014		
Series	Season	Network	Series	Season	Network
Chain Reaction	1	GSN	Franklin & Bash	4	TNT
Dr. Ken	1	ABC	Marry Me	1	NBC
Shark Tank	7	ABC	Shark Tank	6	ABC
Sports Jeopardy!	2	Crackle	Sports Jeopardy!	1	Crackle
SuperMansion	1	Crackle	Talking Dead	4	AMC
Talking Dead	5	AMC	The Blacklist	2	NBC
The Blacklist	3	NBC	The Goldbergs	2	ABC
The Goldbergs	3	ABC	The McCarthys	1	CBS
The Player	1	NBC	The Sing-Off	5	NBC
Unforgettable	4	A&E	Days of Our Lives	50	NBC
Days of Our Lives	51	NBC	The Young and the Restless	42	CBS
The Young and the Restless	43	CBS	Wheel of Fortune	32	First Run Syndication (11)
The Dr. Oz Show	7	First Run Syndication(11)	Jeopardy!	31	First Run Syndication (11)
Jeopardy!	32	First Run Syndication <sup>(11)</sup>	The Dr. Oz Show	6	First Run Syndication (11)
Wheel of Fortune	33	First Run Syndication <sup>(11)</sup>	The Queen Latifah Show	2	First Run Syndication(11)

- Television Series with a new season to premiere on a U.S. network from January 1, 2016 onward<sup>(10)</sup> (Releases subject to change)

		Airing aft	er January 1, 2016		
Series	Season <sup>(12)</sup>	Network	Series	Season <sup>(12)</sup>	Network
Better Call Saul	2	AMC	Sneaky Pete	1	Amazon
Beyond The Tank	2	ABC	STRONG	1	NBC
Bloodline	2	Netflix	The Blacklist	4	NBC
Game of Silence	1	NBC	The Get Down	1	Netflix
Good Girls Revolt	1	Amazon	The Night Shift	3	NBC
Houdini & Doyle	1	FOX	Underground	1	WGN
Mad Dogs	1	Amazon	The Young and the Restless	44	CBS
Outlander	2	Starz	The Dr. Oz Show	8	First Run Syndication <sup>(1)</sup>
Outsiders	1	WGN	Jeopardy!	33	First Run Syndication <sup>(1)</sup>
Powers	2	PlayStation	Wheel of Fortune	34	First Run Syndication <sup>(1)</sup>
Preacher	1	AMC			•

- Select Television Series in U.S. off-network syndication (13)

As of December 31, 2015
Better Call Saul
Breaking Bad
Community
Helix
RULES OF ENGAGEMENT
Seinfeld
The Blacklist
The Goldbergs
The King of Queens

 <sup>(10)</sup> Series produced or co-produced by SPE's television production operations.
 (11) First Run Syndication series are originally produced for and aired on local television stations throughout the U.S.
 (12) Only reflects the next season that has been committed to by the network.
 (13) Off-network syndication series have previously aired on U.S. networks and are re-airing on other platforms.

### - Television Series with an original broadcast on a non-U.S. network during the quarters ended December 31, 2015 and 2014<sup>(14)</sup>

For the quarter en	For the quarter ended December 31, 2015			For the quarter of	ended Dec	ember 31, 2	014
Series	Season	Network	Territory	Series	Season	Network	Territory
Europe, Middle East and Afric				Europe, Middle East and Afr			
Newlywed Game		France 2	France	Newlywed Game	20	France 2	France
Bangers & Cash		VOX	Germany	Pyramide (new version)	1	France 2	France
Das NRW-Duell		WDR	Germany	Das NRW-Duell	9	WDR	Germany
Dragons' Den		VOX	Germany	Dragons' Den	11	VOX	Germany
Toto und Harry	2	Kabel 1	Germany	Grillmaster	1	DMAX	Italy
The Next Great Pastry Chef	2	RAI 2	Italy	The Next Great Pastry Chef	1	RAI 2	Italy
White Collar Brawlers	1	Cielo - Sky	Italy	Eighties, The	4	CTC	Russia
Mile High	1	U-TV	Russia	Strong Medicine	5	REN-TV	Russia
Everybody Loves Raymond	6	CTC	Russia	Release the Hounds	1	ITV2	United Kingdom
Eighties, The	5	CTC	Russia	Win Your Wish List	1	BBC1	United Kingdom
Release the Hounds	2	ITV2	United Kingdom				
Singing in the Rainforest	1	Watch	United Kingdom				
Benchmark	1	C4	United Kingdom				
Celebrity Benchmark	1	C4	United Kingdom				
Class of '92: Out Of Their League	1	BBC1	United Kingdom				
Close To The Edge	1	BBC4	United Kingdom				
The Ascent of Woman	1	BBC2	United Kingdom				
Latin America:				Latin America:			
Lady, La Vendedora De Rosas	1	RCN	Colombia	En La Boca Del Lobo	1	UniMas	US Hispanic
Las Santisimas	1	RCN	Colombia				
El Factor XF	1	RCN	Colombia				
Quien Quiere Ser Millonario	2	RCN	Colombia				
Descarate Sin Evadir	2	RCN	Colombia				
Escape Perfecto (Raid the Cage)	1	RCN	Colombia				
A Fazenda	8	Rede Record	Brazil	•			
Cozinhando no Supermercado	1	Discovery	Brazil	-			
El Dandy		TNT	Pan-Regional	-			
Desafio Discovery		Discovery	Pan-Regional	•			
Escape Perfecto (Raid the Cage)	2	TV Azteca	Mexico	-			
Anonima		RCN	Colombia	-			
Asia and Australia:				Asia and Australia:			

ASIA AIIU AUSTIAIIA.				
House Husbands	4	Nine	Australia	

 $<sup>^{\</sup>left(14\right)}$  Series produced or co-produced by SPE's television production operations.

### ■ Media Networks

### - Television and Digital Channels as of December 31, 2015

As of December 31, 2015				As of December 31, 2014	
Television and Digital Channels <sup>(15)</sup>	Country / Region	Launch Year <sup>(16)</sup>	Sony's Owner- ship	Number of Subscribers <sup>(17)</sup> (mil.)	Number of Subscribers <sup>(17)</sup> (mil.)
Europe, Middle East and Af	rica:				
AXN Iberia	Spain, Portugal, Angola, Mozambique, Cape Verde	1998	100%	8.6	7.0
AXN White Iberia	Spain, Portugal, Angola, Mozambique, Cape Verde	2006	100%	8.0	6.5
AXN Black	Portugal, Angola, Mozambique, Cape Verde	2011	100%	3.5	3.2
AXN Central Europe(18)	Bulgaria, Czech Republic, Slovakia, Poland, Romania, Hungary, Adria	2003	100%	39.8	37.7
AXN SPIN Central Europe	Poland, Romania	2012	100%	6.8	5.3
AXN Italy	Italy	2005	100%	4.3	4.4
AXN Sci-Fi Italy	Italy	2010	100%	4.3	4.4
AXN Germany	Austria, Germany, Switzerland	2004	100%	6.0	5.7
Animax Germany	Austria, Germany, Switzerland	2007	100%	3.7	3.9
SET Germany	Austria, Germany, Switzerland	2013	100%	0.8	0.2
Sony MAX Africa	South Africa	2007	100%	6.9	6.7
Sony Channel Africa <sup>(19)</sup>	South Africa	2007	100%	7.1	6.9
Sony Sci-Fi Russia	Russia, CIS, Georgia, Ukraine	2007	88%	10.3	9.8
SET Russia	Russia, CIS, Georgia, Ukraine	2009	88%	12.9	14.6
SET Baltics	Estonia, Latvia, Lithuania	2010	88%	1.2	1.1
Sony Turbo Russia	Russia, CIS, Georgia, Ukraine	2012	88%	3.4	2.9
Sony Turbo Baltics	Estonia, Latvia, Lithuania	2012	88%	0.8	0.5
SET UK	United Kingdom, Malta	2011	100%	14.6	15.0
Movies4Men UK	United Kingdom, Malta	2012	100%	10.3	11.0
Sony Movie Channel UK	United Kingdom, Malta	2012	100%	10.3	11.0
More>Movies	United Kingdom	2012	100%	10.3	10.0
CSC Media Group <sup>(20)</sup>	United Kingdom	2007	100%	144.9	163.6
Viva <sup>(21)</sup>	Israel	1999	50%	1.4	1.4
Viva Plus <sup>(21)</sup>	Israel	2011	50%	0.8	0.8
Film 1 <sup>(22)</sup>	Netherlands	2006	100%	1.1	N/A
Viasat 3 <sup>(23)</sup>	Hungary	2000	100%	3.5	N/A
Viasat 6 <sup>(23)</sup>	Hungary	2008	100%	2.8	N/A
Latin America:					
Canal Sony Latin America <sup>(24)</sup>	Mexico, Central America, South America (excluding Brazil), the Caribbean Basin islands	1995	100%	44.4	42.9
AXN Latin America	Mexico, Central America, South America (excluding Brazil), the Caribbean Basin islands	1999	100%	35.4	35.2
Lifetime Latin America	Mexico, Central America, South America (excluding Brazil), the Caribbean Basin islands	2005	33%	22.0	23.2
Crackle Latin America	Pan-Regional Latin America	2012	100%	N/A	N/A
Canal Sony Brazil <sup>(24)</sup>	Brazil	1996	100%	15.6	16.0
AXN Brazil	Brazil	1999	100%	13.8	13.3
Lifetime Brazil	Brazil	2005	33%	5.5	5.7
Crackle Brazil	Brazil	2012	100%	N/A	N/A

Note: N/A means there are or were no subscribers.

<sup>(15)</sup> Individual channels may have more than one feed; total channel feeds were 166 as of December 31, 2015.

<sup>(16)</sup> Launch year represents the year the first iteration of the channel was launched in its first territory.
(17) Subscriber numbers are SPE estimates.

 <sup>(17)</sup> Subscriber numbers are SPE estimates.
 (18) Includes AXN Black and AXN White.
 (19) Channel rebranded from SET Africa to Sony Channel Africa on September 22, 2014.
 (20) The CSC Media Group was acquired in August 2014 and comprises the following: Chartshow, Vault, Scuzz, Chart Show Dance, Flava, Starz, Pop, Tiny Pop, Kix, True Movies 1, True Movies 2, True Entertainment, and True Drama. True Movies 1 and Pop are also carried in South Africa. SPE closed down Bliss and Pop Girl on October 1, 2015 and December 1, 2015, respectively.
 (21) SPE acquired 50%, and control, of Viva and Viva Plus in December 2014.
 (22) Film 1 was acquired in July 2015 and comprises the following: Film1 Premier, Film1 Action, Film1 Comedy&Kids, Film1 Spotlight and Film1 Sundance.

<sup>(22)</sup> Film1 was acquired in July 2015 and comprises the following: Film1 Premier, Film1 Action, Film1 Comedy&Kids, Film1 Spotlight and Film1 Sundance.

<sup>(23)</sup> SPE acquired 100% of Viasat 3 and Viasat 6 in October 2015.

(24) Channels rebranded from SET Latin America and SET Brazil to Canal Sony Latin America and Canal Sony Brazil, respectively, in March 2014.

As of December 31, 2015				As of December 31, 2014	
Television and Digital Channels <sup>(25)</sup>	Country / Region	Launch Year <sup>(26)</sup>	Sony's Owner- ship	Number of Subscribers <sup>(27)</sup> (mil.)	Number of Subscribers <sup>(27)</sup> (mil.)
Asia and Australia:					
India Channels <sup>(28)</sup>	India, North America, Europe, the Pacific, SE Asia, Australia, Middle East and Africa	1995	100%	670.1	631.2
AXN Asia	Taiwan, Vietnam, Malaysia, Indonesia, Hong Kong, Singapore, and other parts of East and SE Asia	1997	100%	20.1	22.6
Animax Asia	SE Asia, Taiwan, Hong Kong, S. Asia, Philippines, Pakistan, Thailand	2004	100%	11.1	13.6
Sony Channel Asia (29)	Thailand, Singapore, other parts of East Asia	2007	100%	2.0	2.9
beTV Asia <sup>(30)</sup>	Malaysia, Indonesia, Philippines, East Asia, other parts of Pan-Asia	2008	100%	N/A	1.3
ONE <sup>(31)</sup>	Malaysia, Indonesia, Singapore, Brunei	2010	100%	2.6	2.7
AXN Japan	Japan	1998	65%	7.7	7.4
Animax Japan	Japan	1998	66%	8.9	8.7
AXN Mystery Japan	Japan	2008	100%	6.1	6.1
Star Channel Japan <sup>(32)</sup>	Japan	1986	25%	1.3	N/A
AXN Korea	South Korea	2011	49%	17.8	16.9
Animax Korea	South Korea	2006	49%	21.2	18.1
FMN <sup>(33)</sup>	Indonesia	2006	50%	0.6	0.4
Crackle Australia	Australia	2010	100%	N/A	N/A
GEM	Vietnam	2014	100%	1.4	0.4
GEM Asia <sup>(34)</sup>	Cambodia, Hong Kong, Indonesia, Thailand	2015	65%	0.3	N/A
North America:					
GSN	U.S.	1994	58%	79.0	79.6
Crackle U.S.	U.S.	2009	100%	N/A	N/A
Crackle Canada	Canada	2010	100%	N/A	N/A
Sony Movie Channel U.S.	U.S.	2010	100%	5.7	5.8
CineSony	U.S.	2012	100%	1.9	1.0
Hollywood Suite 90s Movies <sup>(35)</sup>	Canada	2012	47%	0.2	0.2
Hollywood Suite 2000s Movies <sup>(35)</sup>	Canada	2012	47%	0.2	0.2
getTV	U.S.	2014	100%	45.1	30.0

Note: N/A means there are or were no subscribers.

Since September 30, 2015, SPT Media Networks have acquired two channels in Hungary (Viasat 3 and Viasat 6), launched a joint venture in Asia (GEM Asia), shutdown one channel in Asia (beTV) and closed two of the CSC channels in the UK (Bliss and Pop Girl).

### Number of Channels and Subscribers (Total)

	As of December 31, 2015	As of December 31, 2014
Number of Channels (Total)	89	80
Number of Subscribers <sup>(27)</sup> (Total) (mil.)	Approx. 1,368.4	Approx. 1,319.0

<sup>(25)</sup> Individual channels may have more than one feed; total channel feeds were 166 as of December 31, 2015.

Launch year represents the year the first iteration of the channel was launched in its first territory.

<sup>(27)</sup> Subscriber numbers are SPE estimates.

Subscriber numbers are SPE estimates.

(28) India Channels comprise the following: SET, MAX, SAB, PIX, ATHH, MIX, SIX, AXN, PAL, MAX 2, KIX and ANIMAX India. The first of the India Channels was launched in 1995 with the others launched at various times thereafter. International subscribers (subscribers from outside of India) account for 2.1 million and 1.5 million of the totals noted for December 31, 2015 and 2014, respectively.

(29) Channel rebranded from SET South East Asia to Sony Channel Asia on October 15, 2014.

<sup>(30)</sup> SPE closed beTV Asia on October 1, 2015.

<sup>(32)</sup> Channel rebranded from SET ONE Asia to ONE on October 15, 2014.
(32) On September 30, 2015, SONY's ownership in Star Channel Japan was transferred to SPT Media Networks. Star Channel Japan comprises of 3 channels: Star 1, Star 2, and Star 3.

<sup>(33)</sup> Channel rebranded from Televiva Indonesia to FMN in August 2015.

<sup>(34)</sup> SPE launched a joint venture called GEM Asia with Nippon TV in October 2015.
(35) Channels rebranded from AXN Movies and Sony Movie Channel to Hollywood Suite 90s Movies and Hollywood Suite 2000s Movies, respectively, on November 2, 2015.

## **Music Segment**

### ■ Recorded Music

- Recorded Music Revenue breakdown of physical, digital and other revenues

	Third quarter ended December 31		
	2014	2015	
Physical	50%	45%	
Download <sup>(36)</sup> Streaming <sup>(37)</sup>	- -	19% 24%	
Digital	38%	43%	
Other <sup>(38)</sup>	12%	12%	

### - Top 10 best-selling recorded music releases (39) for the quarters ended December 31, 2015 and 2014 (In order of revenue contribution)

Fo	For the quarter ended December 31, 2015				
Artist	Title	Album			
Artist	Title	Release Date			
Adele	25	11/20/2015			
One Direction	Made In The A.M.	11/13/2015			
Elvis Presley	If I Can Dream: Elvis Presley with the	10/30/2015			
EIVIS FIESIEY	Royal Philharmonic Orchestra				
Bruce Springsteen	The Ties That Bind: The River Collection	12/4/2015			
Little Mix	Get Weird	11/6/2015			
Carrie Underwood	Storyteller	10/23/2015			
Pentatonix	Pentatonix	10/16/2015			
Bob Dylan	The Cutting Edge 1965-1966: The	11/6/2015			
DOD Dylali	Bootleg Series, Vol. 12 (Bootleg Vol. 12)	11/0/2013			
Chris Brown	Royalty	12/18/2015			
ELO	Jeff Lynne's ELO - Alone in the Universe	11/13/2015			

For the quarter ended December 31, 2014				
Artist	Title	Album		
Aitist	Title	Release Date		
One Direction	FOUR	11/17/2014		
AC/DC	Rock or Bust	11/28/2014		
Pink Floyd	The Endless River	11/7/2014		
Foo Fighters	Sonic Highways	10/17/2014		
Garth Brooks	Man Against Machine	11/10/2014		
Nogizaka46	Toumeinairo	1/7/2015		
Barbra Streisand	Partners	9/16/2014		
Pentatonix	That's Christmas To Me	10/21/2014		
Meghan Trainor	Title	1/13/2015		
Calvin Harris	Motion	10/31/2014		

### - Upcoming releases for the quarter ending March 31, 2016 (In order of date to be released) (Release dates subject to change)

Artist	Title	Expected Album Release Date <sup>(40)</sup>
Rachel Platten	Wildfire	1/1/2016
David Bowie	Blackstar	1/8/2016
Sia	This Is Acting	1/29/2016
Anthony Hamilton	T.B.D.	2/1/2016
Fantasia	T.B.D.	2/1/2016
MAN WITH A MISSION	The World's On Fire	2/10/2016
KANA-BOON	Origin	2/17/2016
Yo Gotti	T.B.D.	2/19/2016
Zayn Malik	T.B.D.	3/1/2016
ikimono-gakari	Cho ikimono bakari	3/15/2016

Note: T.B.D. means its title is to be decided.

### ■ Music Publishing

- Number of songs in the music publishing catalog owned and administered as of March 31, 2015, 2014 and 2013 (Million songs)

	As of March 31, 2015	As of March 31, 2014	As of March 31, 2013
Sony	1.94	1.62	1.40
EMI Music Publishing	2.03	1.98	1.93
Total	3.97	3.60	3.33

 <sup>(36)</sup> Download includes digital download and mobile (ringtone).
 (37) Streaming includes digital streaming, digital video and digital radio.
 (38) Other includes license revenue (public performance, broadcast and sync), merchandising and live performances, etc.

<sup>(39)</sup> Releases include albums and digital tracks included in albums. Sales within the quarter may include digital track sales prior to album release.

Release dates in the U.S. (Release dates for artists signed in Japan are Japanese release dates.)